**Бланк подготовки к переговорам**

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| **ВАШИ ИНТЕРЕСЫ** | **ИНТЕРЕСЫ ВИЗАВИ** |
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|  **ПАРАМЕТРЫ СДЕЛКИ** |
| ВОПРОСЫ к ПЕРЕГОВОРАМ | **ПРИОРИТЕТ** | **MIN (худшее)**  | **MAX (лучшее)** |
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|  |  | \_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_ | \_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_ |
| **ТРЕБОВАНИЯ** | **УСТУПКИ** |
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